



# SANTOSH KUMAR CHAUDHARY



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## EXPERIENCE

➤ [Quick Heal Technologies Ltd:](#) Sr. Account Manager

 Oct 2019-Present  Bengaluru, India



Cyber security Solutions, SOC Services, Team Handling

➤ [Online Instruments India:](#) BDM

 April 2019-Oct 2020  Bengaluru, India

Sales of Cisco Collaboration products, Team Handling

➤ [Qualitech Solutions & Services:](#) BDM

 Sept 2018-March 2019  Bengaluru, India



Promoting Vendavo Pricing EPS & CPQ solutions

➤ [Mindarry Systems Pvt Ltd:](#) Territory sales Manager

 April 2017–August 2018  Bengaluru, India

NMS, ITSM, SOC & NOC solutions, Team Handling

➤ [AllGoVision:](#) Manager Sales & Channel Development

 April 2016–Mar 2017  Bengaluru, India

Solution consulting, Requirement Analysis, Designing.

➤ [CISCO:](#) Program Specialist - Channel Sales

 Jan 2014–Sept 2015  Bhubaneswar, India

Partner On-boarding, Channel Sales, New Accounts

➤ [SNS India Pvt Ltd:](#) Asst. Manager- Sales

 May 2009–Dec 2013  Bhubaneswar, India

TechNo Sales, Cyber Security solutions, Team Handling

➤ [Unistal Systems Pvt Ltd:](#) Business Development Manager

 Oct 2007–Mar 2009  Bhubaneswar, India

Sales & Marketing; Anti-Virus & Data Utility software

## EDUCATION

➤ **MBA (Marketing & IT)**


 RIMS, [BPUT](#), Rourkela  June 2005- May 2007


➤ **B.Sc. (Physics & Mathematics)**


## LIFE PHILOSOPHY


➤ “Make a difference in other lives to create a long-lasting Influence.”

## MOST PROUD OF

 **Courage I had:** Understanding & Make the thing happens.

 **Persistence & Loyalty:** Dedication to work satisfaction, commitment for Duty

 **Growth:** Of Cyber Security Market in India

 As an **Inspiring Men** for Odisha SI House & Founder of **O-SIF**

## STRENGTHS

➤ Persuasive ➤ Team Player

## CERTIFICATIONS

➤ AISECT: HDCA Honours Diploma in Computer Application

➤ FCSA: Fortinet Certified Sales Associates (2012)

➤ COEPD Trained & Certified Business Analyst

➤ Seqrite Certified UTM professional

➤ Seqrite Certified EPS professional

## LANGUAGES

➤ Odia: Native 

➤ Hindi: Proficient 

➤ English: Proficient 

📍 D.A.V Collage, Titilagarh. [Sambalpur University](#)

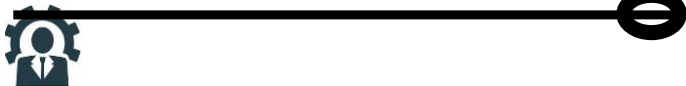
📅 July 2002-June 2005

## 🚴 PASSIONS

- Cyber Security
- Adventure Travel & Trips

## SKILLS

Sales, Business Development, Channel Development,  
Team Management, Territory Management



Pre-Sales, Network Security Solutions & Consulting

Sales Support, Operation & Process Management

## 👤 PERSONAL PROFILE

🎂 18 Dec 1983 | **Status:** Married

🏠 #39/9, 1<sup>st</sup> Floor, Appa Readdy Palya, Indira Nagar  
Stage 2, Banglore-560038, Karnataka, India

🩸 O+Ve 🇮🇳 Indian

## 🔍 SUMMARY

I am a tireless seeker of knowledge, occasional purveyor of wisdom, a fealess warrior, a force for good & an instrument for social improvement.

Here in this resume I am Offering an impressive experience of 15 years in repeatedly producing sustained revenue and turnaround growth.

Looking for a challanging oppertunity to excel my exportiese & strength for symbiotic growth.

## ✍️ DECLARATION

I do hereby declare that the above mentioned particulars are true to the best of my knowledge and belief.

Place: Bengaluru | India

➤ Sanskrit: Advanced ●●●○○○

➤ Bengali: Intermediate ●●○○○○

## 🙋 VOLUNTEER

➤ [IRCS](#): Blood Donner

➤ [Donate Life India](#): Organ Donner

## 🖥️ TECHNOLOGIES

Firewall / UTM /  
NGFW / WAF

EPS / EPP / DLP / EDR / XDR  
/ NGEPS / PGP

API Security / VA-PT-APT / Cloud Security

ZTUA / VPA / ZTNA

Encryption / NAC

ADC

Cyber Security

Enterprise MOBILITY

Networking/ SDN /DC-DR / BCS / Virtualization

VoIP/ VC/Collaboration

PSS / Surveillance

NMS / EMS / SIEM/ SOC /NOC / TOC / PAM-PAS

VMS / C&C / VCA / Video Analytics /A

## 👥 SOCIAL PROFILE

